Press Kit
Stress Less, Grow More!

shipmonk
Fact Sheet

Number of Employees
2,000+

Locations
• Fort Lauderdale, FL (HQ)
• Los Angeles, CA
• Las Vegas, NV
• Bay Shore, NY
• Pittston, PA
• Dayton, NJ
• Louisville, KY
• Dallas-Fort Worth, TX
• Mexico
• Canada
• United Kingdom
• Czech Republic

Founded
2014

Executive Management
• Josh McCarter, CEO
• Jan Bednar, Founder, Executive Advisor
• Kevin Sides, President
• Edward Panella, CFO
• Stuart Horowitz, CPO
• Rafael Zakinov, CSO
• Vaclav Jares, Principal Engineer

Key Differentiators
• Industry-leading technology
• Warehouse automation
• Optimized global transportation network
• Dedicated account managers
• Flexibility & scalability

Funding
• Series A — $10M (October 2018)
• Growth equity — $355M (January 2021)

Investors
• SJF Ventures
• Grotech Ventures
• Supply Chain Ventures
• Summit Partners
• Periphas Capital

Solution
Fulfillment
• Multichannel ecommerce fulfillment
• Retail/B2B fulfillment
• Subscription box fulfillment
• Crowdfunding & flash sales
• Amazon FBA services

Ecommerce
• Order management software
• Inventory management software
• Warehouse management software
• Transportation management software
• Post-purchase experience
Timeline

2012
- Jan Bednar, soon-to-be Founder of ShipMonk starts shipping packages to his friends and family in the Czech Republic

2013
- Florida fulfillment center expands to 15,000 sq. ft.

2014
- Jan founds BedaBox
- Rebrands BedaBox Fulfillment as ShipMonk
-床box launches first official/dedicated warehouse space via FAU Tech Runway.

2015
- Hires first warehouse employee
- BedaBox wins FAU Business Plan Competition
- BedaBox wins Florida Venture Forum Collegiate Competition
- Florida fulfillment center expands to 80,000 sq. ft.
- Florida fulfillment center expands to 220,000 sq. ft.
- Florida fulfillment center expands to 250,000 sq. ft.
- Recruits first warehouse employee
- Starts offering order fulfillment services

2016
- Launches proprietary order, inventory, and warehouse management software

2017
- Raises $10M in series A funding

2018
- California fulfillment center expands to 332,000 sq. ft.
- California fulfillment center expands to 95,000 sq. ft.

2019
- Launches MonkProtect, a post-purchase suite for ecommerce brands
- Raises $290M in growth equity funding
- Raises $65M in growth equity funding

2020
- Rebrands BedaBox Fulfillment as ShipMonk
- Pennsylvania fulfillment center expands to 260,000 sq. ft.
- ShipMonk acquires Ruby Has Fulfillment.

2021
- New Locations: - Las Vegas, NV - Bay Shore, NY - Dayton, NJ - Louisville, KY - Canada (Total 1.3M sq. ft.)

2022
- Opens Mexico fulfillment center (120,000 sq. ft.)
- Opens Texas fulfillment center (250,000 sq. ft.)

2023
- ShpMonk acquires NewCo, a post-purchase suite for ecommerce brands
What Is ShipMonk?

**Technology + Logistics**

ShipMonk enables ecommerce companies to focus on building their brands and achieving next-level growth by providing revolutionary omnichannel fulfillment services and order, inventory, and shipping management software.

From our inception in 2014, ShipMonk has operated with a singular guiding principle: to help ecommerce companies scale by offering technology-driven fulfillment solutions that allow business owners to devote more time to the things that matter most. Put simply, we help growing brands **stress less and grow more.**
Values

We help companies stress less, grow more
We start with why
We champion innovation
We challenge the norm
We have fun
We get sh*t done
We embrace the adventure
We promote diversity
We’re transparent
We’re mindful
We’re service-oriented
We’re dreamers and doers

STRESS LESS

GROW MORE

START WITH WHY

CHALLENGE THE NORM

EMBRACE THE ADVENTURE

GET SH*T DONE

HAVE FUN

INNOVATE

DIVERSITY

TRANSPARENT

MINDFUL

SERVICE-ORIENTED

DREAMERS AND DOERS
Journey

Founded in 2014, the idea for ShipMonk stemmed from a recurring problem experienced by founder Jan Bednar. A Czech immigrant, Jan discovered that international shipping was largely inaccessible due to cost and complexity. These barriers to entry meant many American companies were either unable or unwilling to ship overseas. Jan set out to solve this problem by establishing a package-forwarding company that bought American products and rerouted them to their final destinations abroad.

Jan’s brainchild proved to be a success, snagging first place in the Florida Venture Forum Collegiate Competition as well as the Florida Atlantic University Business Plan Competition. Almost a year later, Jan switched gears after discovering the untapped potential of ecommerce logistics—an industry which had been long-neglected even as online shopping continued to boom. His hunger for change is what ultimately led ShipMonk to become the force it is today.

In just eight years, ShipMonk has amassed over 2,000 employees and twelve technology-driven fulfillment centers totaling over 3.5 million square feet. We’ve also been repeatedly recognized by prestigious publications such as Inc. 5000, Deloitte Technology Fast 500, Entrepreneur 360, and Sun Sentinel Top Workplaces.
We are continuing to expand and grow — but we don't want growth for growth's sake. Our ShipMonk family works together with one goal in mind: to help you Stress Less and Grow More.
ShipMonk’s End-to-End Fulfillment Solution

Inventory, orders, shipping, and post-purchase all in one place.

ShipMonk's fulfillment offering isn't just about receiving a merchant's inventory and shipping to their customers. It's about powering their business's growth through multiple DTC sales channels, bolstering retail distribution via B2B fulfillment, giving complete control over inventory, and ultimately ensuring the complete satisfaction of their end customers.
Technology

A powerful software platform to manage omnichannel ecommerce:

- **Order Management**: Drive operational visibility through every step of an order, from creation to delivery.
- **Inventory Management**: Track and position your inventory for situational profitability.
- **Shipping Management**: Capture savings with our Virtual Carrier Network: 2-Day, Standard, and Economy options.
- **Warehouse Management**: Leverage margin savings with pick, pack & ship automations, labor, and security.
- **Integrations Management**: Leverage 75+ multi-channel opportunities with a platform natively built to support them.
- **Product Management**: Transform your customer’s post-purchase experience with delivery protection, branded tracking pages, and an automated claims portal.
Fulfillment

A worldwide collection of fulfillment centers owned and operated by ShipMonk:

- **Locations**
  - USA & INTL
  - Strategically-zoned coverage to any doorstep via our twelve fulfillment centers.

- **Ecommerce**
  - Fulfillment
  - Rest assured that your orders are being fulfilled accurately and as quickly as possible to retain happy, lifelong customers. ShipMonk runs in-app and physical QA processes continually to make sure the job is done right the first time.

- **Returns**
  - Reverse Logistics
  - Rapidly address customer returns with 5 different options, from disposal to rework.

- **Kitting**
  - Custom Project
  - One-offs? Kit assembly? Seasonals? We've got you covered.

- **Wholesale**
  - Retail Fulfillment
Awards & Recognitions

Inc. 5000
- Fastest-Growing Private Companies in America - 2023 (#1328), 2022 (#618), 2021 (#316), 2020 (#241)

Inc. Regionals
- Southeast Fastest-Growing Companies - 2023 (#90), 2022 (#26)

Inc. Best-Led Companies
- Best-Led Companies - 2021 (#217)

Deloitte

Capterra
- Shortlist for:
  - Transportation Management Software - 2023, 2022, 2021
  - Warehouse Management Software - 2023, 2022, 2021
  - Order Management Software - 2023, 2022, 2021
  - Inventory Management Software - 2023, 2022
  - Logistics Management Software - 2023
  - Shipping Software - 2023, 2022, 2021
  - Supply Chain Management Software - 2021

Software Advice
- Frontrunner for:
  - Transportation Management Software - 2023, 2022, 2021
  - Warehouse Management Software - 2023, 2022, 2021
  - Logistics Management Software - 2023
  - Order Management Software - 2022, 2021
  - Shipping Software - 2022, 2021
  - Supply Chain Management Software - 2021

GetApp
- Category Leaders:
  - Transportation Management Software - 2023, 2022
  - Logistics Management Software - 2023

Big Awards for Business
- Company of the Year - 2022, 2021

BIG Excellence in Customer Service
- Company of the Year - 2023, 2022, 2021, 2020

SunSentinel
- South Florida Sun Sentinel
  - Top Workplaces - 2023, 2021

Deloitte 360
TEDx
Inc. 5000
MIXERGY
Under 30
SunSentinel
boca magazine
Logo Variations

We have four variations of the logo, which are used as required: Main, horizontal, and symbol. The terms of use and rules are the same for all variants.
Colors
To maintain a uniform visual style, these basic color definitions must be followed!
Brand Guidelines

Logo Clear Space

The clear space determines the space that is reserved for the brand itself. No other graphic item or text may be placed here. The logo exclusion zone is equal to the height of the letter "O" in the ShipMonk sign, which is marked as X in the diagram.

How to Write ShipMonk

• One word
• Capital „S“ and „M“

✔ ShipMonk

Fonts

The main typeface is Open Sans, which is suitable for small and large text size. The additional typeface is Montserrat. Use in combination with Inter font for headlines and highlighted texts. It is used in all available styles as needed by the application.

Montserrat - ExtraBold
Montserrat - SemiBold
Montserrat - Regular

Open Sans - ExtraBold
Open Sans - SemiBold
Open Sans - Regular
Thank You

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